



06/2023

ORIENTATION

For Affiliate Clubs

Presented by:

LINKS²GOLF

Overview

- You are now part of the **fastest growing** reciprocal golf **network in the world**.
- With over **850 Network Clubs in 56 countries** and counting.
- As an Affiliate Club, your Full Golf **Members** are now able to **play** at other Affiliate Clubs **without payment** of a green fee and at Reciprocal Clubs for a significantly reduced green fee.* In return, your club will accept controlled inbound play from Links2Golf Network Golfers.

This presentation explains how your club will facilitate these outbound and inbound features.

*A mandatory cart or caddie fee will apply at all Network Clubs.

Types of Network Clubs

AFFILIATE CLUB - A

Members of Affiliate Clubs do not pay green fees at other Affiliate Clubs, and pay reduced green fees at Reciprocal Clubs.

RECIPROCAL CLUB - R

Members of Reciprocal Clubs pay reduced green fees, typically 50%, at both Affiliate and Reciprocal Clubs.

PREFERRED ACCESS CLUBS

Through a highly selective and exclusive process, these clubs have agreed to provide all Network Golfers with a reduced green fee. A cart or caddie fee will apply.



[Click here for a directory of all Network Clubs](#)

How Inbound Play Works

- 1 An **agent** at our in-house call center, Links2Golf, will **send an email** to the designated contact at your club that contains the names of the players, dates, and general desired tee time (morning, afternoon, etc.).
- 2 If that tee time is available, then **please reply** with a confirmation. If no tee times are available during the desired time, then please reply with the earliest alternative tee time.
- 3 The Links2Golf **agent** will **send** a booking **confirmation** for your reference.
- 4 During **check-in, verify** each player's government-issued **photo ID** with the names on the booking confirmation. If they do not match, please contact Links2Golf directly for further instructions.
- 5 **Match** each player's **category** in the booking confirmation to the ones shown on the next 4 pages and follow the listed instructions on how and what to charge each player.

Inbound Player Charge Summary

INBOUND PLAYER CHARGE SUMMARY

AFFILIATE GOLFER

Charge the golfer a mandatory cart/caddie fee during check-in through your club's point of sale system.

RECIPROCAL GOLFER

Charge the golfer 50% of the current green fee and a mandatory cart/caddie fee during check-in through your club's point of sale system. If your current unaccompanied guest green fee includes cart/caddie fees, you must unbundle it and apply the 50% discount to the green fee portion only.

GUESTS

Charge the guest or golfer the current unaccompanied guest green fee and, if applicable, a cart/caddie fee during check-in through your club's point of sale system.

Note: For purchases unrelated to tee times, like food and merchandise, charge the player onsite through your club's point of sale system.

Other Inbound Considerations

- Your club will accept **up to 4 tee times daily**: 2 in the morning and 2 in the afternoon, provided they are available.
- Tee time **requests** made **14 to 60 days in advance** must be fulfilled on a **best-efforts basis**. For requests made beyond that time, acceptance is at your discretion.
- Inbound bookings of **9 or more players** will be **at your discretion to accept**. If accepted, you will negotiate with Links2Golf a **onetime green fee** to be charged to each player, regardless of their Category.
- Network Golfers are **not permitted to use** their Links2Golf **privileges** at Clubs **within 150 kilometers** of their home club, primary, or other residence(s).
- Please have **4 sets of good quality golf clubs** available **for rent** by inbound players at your normal rental rates.

As an Affiliate Club, your members are able to:

- Golf at other Affiliate Clubs **without payment** of a **green fee** up to 4 times every 30 days. A cart/caddie fee will apply.
- Golf at all Reciprocal Clubs **with payment** of a **significantly reduced green fee** (usually 50%) up to 4 times every 30 days. A cart/caddie fee will apply.
- **Request tee times** through Links2Golf via the online booking form, phone, or email.
- Enjoy **guest privileges** at all Network Clubs.
- **Bring guests** to Network Clubs subject to the Network Club's guest policies and fees.

Links2Golf

Tee Times Requests will be received by our Links2Golf Canadian office and will operate during regular business hours in the Eastern Standard Time zone. The online booking form remains the most efficient method for tee time fulfillment with email and call in recommended for special circumstances.

YOUR ELIGIBLE MEMBERS MAY REGISTER AND REQUEST TEE TIMES THROUGH LINKS2GOLF DIRECTLY AT <https://www.links2golf.com/signup/>

- Email and call in recommended for special circumstances.
- Directory <https://www.links2golf.com/explore-network/>
- Email: teetimes@links2golf.com
- Call: 1-855-916-4653(GOLF)

If your Affiliate members wish to contact someone at Links2Golf, please have them email teetimes@links2golf.com

Next steps

- **Notify your staff.** Provide your pro-shop or membership office with this orientation and the supplied procedure guides.
- **Plan your member rollout.**